Strategic Development Group

September 10, 2019



Agenda

- Vendor Selection
- 2. Electronic Visit Verification (EVV) Solution
- 3. CDE Informational Brochure
- 4. IP/Client Readiness
- 5. Membership Recruitment
- 6. Communication Workgroup breakout

September 10, 2019

Recent Accomplishments

Solutions Update

Recent Accomplishments Upcoming Tasks Announced selection of two Complete contract negotiations with PPL CDE vendors Revised contract to acknowledge Complete contract negotiations presence of two CDEs with CDCN Began contract negotiations Procurement phase complete – Posted position opening for 2nd begin solution design **Business Analyst**

CDE Readiness Team

Recent Accomplishments Upcoming Tasks Updated website with vendor SEIU conference in September Finalize an informational announcement brochure for IPs & clients Posted Talking Points #14 – Two **CDE Vendors** Ongoing communication and Posted Talking Points #15 outreach activities Counties Served by Each CDE Identify local Subject Matter Posted recruitment for Readiness Experts for training and postimplementation support **Analyst position Establish HCS Leveraging Case** Management workgroup Hire new Readiness Analyst

Vendor Selection Discussion

Two CDEs, two areas

CDE employment is based on the county where the client resides

Green = Area 1

White = Area 2



Area 1: Public Partnerships Limited

Counties

Adams Pend Oreille

Chelan San Juan

Douglas Skagit

Ferry Snohomish

Grant Spokane

Island Stevens

King Whatcom

Lincoln Whitman

Okanogan



Area 2: Consumer Direct of Washington

Counties



Review of Vendor Strengths

Proven Technology

EVV Solutions that can work for all 43,000 IPs

Leadership with experience in Consumer-directed programs

Staffing models that support clients and IPs via phone and in their communities

Decades of experience and success in other states

The CDE "Lift"

- Becoming the legal employer of 43,000 individual providers will require a significant effort by both vendors: hiring, training, and supporting the transition
- Both vendors will require modifications of their systems to meet Washington specific requirements
- Must transition to CDE by no later than July 1, 2021

The CDE "Lift"

- Managing work week limits and overtime while supporting consumer direction and choice will be new to both vendors
- Moving the Home Care Referral Registry recruiting function to the CDE will require hiring approximately 11 people per business day, which is a new level of performance for both vendors

Benefits of 2-Vendor Approach

- Managing the risk associated with size and scope of this effort
- Smaller implementations tend to occur faster and with more flexibility
- In the event one vendor is not able to meet the contract requirements, there is an option to consider moving more responsibility to the other vendor.

Electronic Visit Verification

EVV Discussion

- DSHS reviewing recent CMS Guidance
- Working with vendors to understand options within their respective EVV solutions
- Evaluating costs of multiple time entry methods
- More to follow

Draft CDE Informational Brochure

DRAFT CDE Informational Brochure

- Part of the client/provider awareness campaign
- Distribute in-person at contracting meetings, inhome visits, etc.
- Make available for other marketing opportunities
- Timeline: early 2020 up to implementation
- Seeking input from SDG Communication Subgroup

Draft IP/Client Readiness Approach

DRAFT Approach Timeline (handout)

- Overall approach for client & provider readiness activities
- Aligned with ADKAR® framework for organizational change
- Will be used to share our approach with interested parties
- Seeking feedback from SDG Communication Subgroup

SDG Membership Recruitment / Update

SDG Membership Update

New members:

- Jeremy Norden-Paul / DDC
- Ed Holen / General Stakeholder

Positions to be filled:

- Advocate(s)
- Tribal Government
- Individual Provider

Washington State Department of Social and Health Services

Sign up for GovDelivery: Select Consumer Directed Employer

ALTSA - https://public.govdelivery.com/accounts/WADSHSALTSA/subscriber/new

DDA - https://public.govdelivery.com/accounts/WADSHSDDA/subscribers/new

Visit the CDE Website:

https://www.dshs.wa.gov/altsa/cde

Email the Project:

CDE@dshs.wa.gov

Karen Fitzharris

CDE Project Director

Karen.Digre-fitzharris@dshs.wa.gov

Dennis Elonka
CDE Project Manager
Dennis.Elonka@dshs.wa.gov

Kindra Benavidez
Organizational Change Manager
Kindra.Benavidez@dshs.wa.gov



Communication Workgroup Breakout