

**EXHIBIT C – EVALUATION SCORE SHEET  
HPW STRATEGY 2 FINANCIAL ALIGNMENT DEMONSTRATION**

MEASURE	Score 1-5	Weighted Value	Adjusted Score	Adjustment to 100 Point Scale	Final Score
<b>SECTION 7 – APPLICANT QUALIFICATIONS (POINT VALUE = 50)</b>					
7.2 MMI Plan Account Executive		x 0.3			
7.3 In-Depth Knowledge of the Dual Eligible Population		x 0.5			
7.4 Outreach Strategy for Person Difficult to Engage and Retain		x 0.5			
7.5 Overcoming Access to Care Barriers		x 0.5			
7.6 Individualized Person-Center Interdisciplinary Care Team		x 0.5			
7.7 Person and Family Center Philosophy and Strategy		x 0.3			
7.8 “High-Touch” Interactivity Philosophy and Strategy		x 0.5			
7.9 Behavioral Health Recovery Philosophy and Strategy		x 0.5			
7.10 Cultural Competency Philosophy and Strategy		x 0.5			
7.11 Building Knowledge and Expertise Across the Full Spectrum of Service Category		x 0.5			
7.12 Coordination with Local Health, Social Service, Emergency and Response and Other Safety Net Systems		x 0.3			
7.13 Appointment Standards for Persons with Special Healthcare Needs		x 0.3			
7.14 Use of Health Information Technology		x 0.3			
7.15 Credentialing Providers and Facilities Other Than Licensed Health Care Professionals and Acute and Outpatient Facilities		x 0.5			
<b>Section 7 Total</b>					
<b>SECTION 8 - 8 DEMONSTRATION OF QUALIFICATIONS USING CASE STUDIES (POINT VALUE = 40)</b>					
Case Study No. 1		x 1.0			
Case Study No. 2		x 1.0			
Case Study No. 3		x 1.0			
Case Study No. 4		x 1.0			
<b>Section 8 Total</b>					
<b>SECTION 9 - ALIGNMENT WITH STATE PURCHASING STRATEGIES (POINT VALUE = 10)</b>					
9.1 MMI Plan’s Role as a Contributing Member of the Local and Regional Delivery System		x 0.5			
9.2 Expansion Potential of Demonstration Model		x 0.5			
<b>Section 9 Total</b>					
<b>Overall Score</b>					