

### Bev Pogue – Valentyna Tsema WorkSource Spokane

Basic Food Employment and Training WorkSource Spokane



### **Our Goal:**

# PARTICIPANTS RETURN TO THE WORKFORCE WITHIN 90 DAYS OF ENROLLMENT!

**WORKSOURCE**, in partnership with **DSHS**, provides

TRAINING AND SUPPORT to job seekers to help them regain

their dignity through the value of work!



# Who Can Qualify? Mainstream BFET/ORIA Program

- Participants of the Food Stamp Program
- US Citizens, or for ORIA, Non-US Citizens
- Looking for work and capable to work a minimum of 20 hours or more per week
- Willing to attend training and accept coaching on 21<sup>st</sup> Century Job Search Skills
- Not receiving TANF



# Where Do Our POTENTIAL Customers Come From?

#### Our Outreach Methods:

- Partnerships with DSHS
- Community Organizations
- Marketing BFET at Job Fairs and Hiring Events!
- As well as WorkSource Staff

Our Integrated Service Delivery model (ISD), coupled with access to our Computer HUB, provides the opportunity for many of our customers.



## G.A.S.

## **G**oals + **A**ccountability = **S**uccess **Enrollment Process**

- 1. ENROLLMENT / ELIGIBILITY EJAS
- 2. ASSESSMENTS
- 3. SETTING GOALS AND GAINING BUY-IN FROM PARTICIPANTS
- 4. VALUE: INSTILL IN PARTICIPANTS
- 5. ACCOUNTABILITY (ACTIVITY PLANNER; EMPLOYER CONTACT LOG)
- 6. WorkSource Training/Workshop Calendar



## **Assessment Methods**

#### Goals: Short Term and Long Term/ Visual Aid, IEP

- Desired wage / LMI
- Career One Stop
- Strengths/ Transferable skills
- Self disclosed barriers
- Review resume/ Access to computer HUB to create/update resume
- Review WorkSource calendar
- Suggested Job Search Activities (Strategies For Success)
- Set next appointment



# K. I. T. = Keep In Touch

### To Manage a Large Caseload

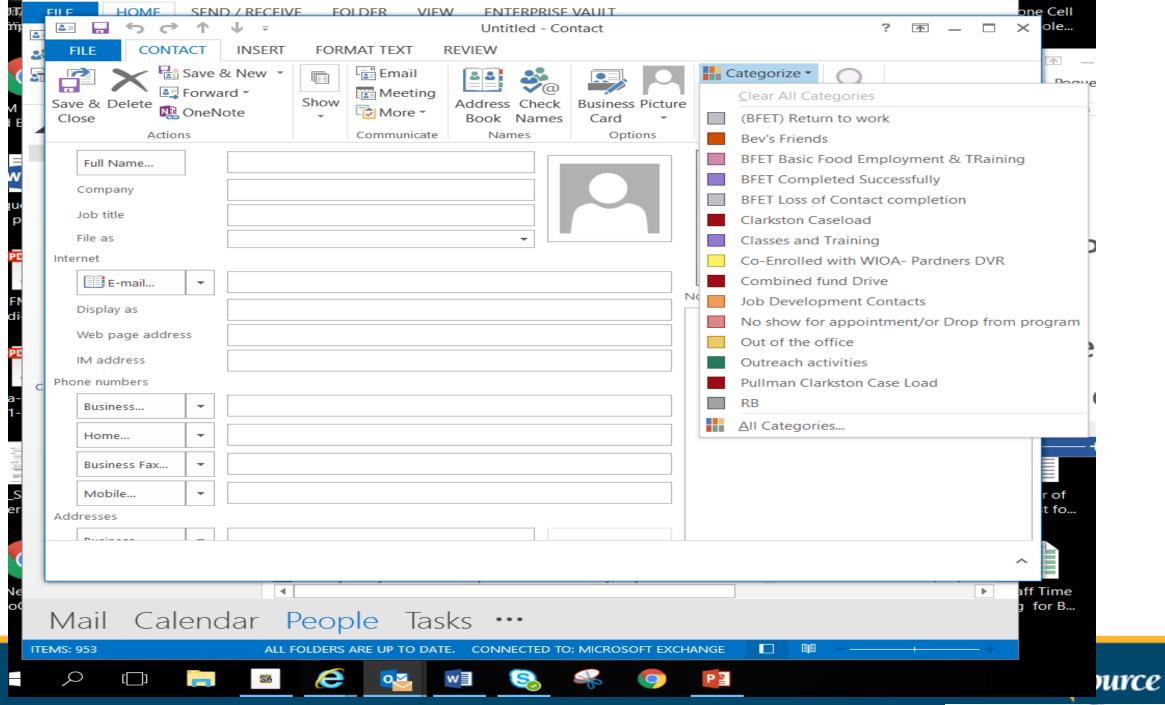
#### Use Outlook to save time:

- Set up and color code Case load in Outlook
- Prepare Notes and add extras to your "draft" file, then it is easy to create and send out in seconds.
- Specialized Notes\*\*
  - Appointment reminder,
  - Thank you note,
  - Missed appointment note,
  - Activity plan/ job log reminder.
  - Announcements for Job Fairs, Meet the Employer, etc.

### Requirements:

- Must have an E-mail
- Must Check e-mail daily
- Email is best way to contact coach
- Turn in Monthly Activity Planners\*\*
- Attend Training 12 hours per month and 12 Employer contacts per month





# S.T.P. (See The People)

- Ongoing Support through Continuous Engagement!!
   Motivates Job seeker!!
- Weekly Job Clubs (2+1 hours one on one help) 12
   Week Program= 21<sup>st</sup> Job Century Job Search skills including (Resumes to Social Media)
- Turn in Monthly Activity Planners
- Provide Necessary Transportation assistance: Bus Pass, Gas Cards and Interview/ Work Clothing etc.
- Appointment only (not just walk-ins)
- Job Club Success Story

# Create Success!





# REPORT TIME IS SO EASY WHEN YOU KNOW THE STORY! Use Colors to make tracking easy AND fun!

EE-4, BR-4, LC-4, CS-3, VE-1

Add your code behind participants name, and simply change the color when participant status changes.

- Returning to work = Green \$\$\$
- Training, WIOA = Going for the GOAL(D).
- BR Retention Program= True Blue Employees
- LC Loss of Contact = Gray Skies



# **Progress Report**

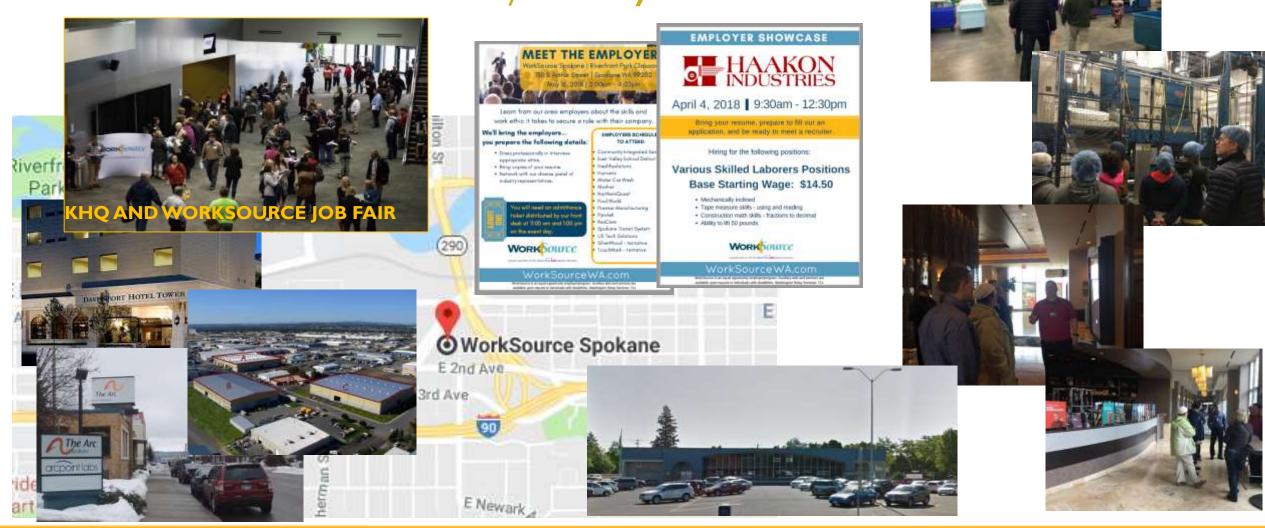
### When adding progress report:

- Think if the radio buttons first
- Add components and hours
- Ensure notes meet standards (Template)\*\*\*
- Connecting the dots (3<sup>rd</sup> week of every month)
- CLMR (Caseload Management Report)
- Report time; pulling figures for quarterly





# EMPLOYMENT TOURS, JOB FAIRS/EVENTS, EMPLOYERS SHOW CASES, MAPS/DIRECTIONS











### **HOW WE IMAGINE OUR**

## **NEW LIFE IN THE USA!**









# WE HELP BUILD A CAREER PLAN AND CREATE A PROFESSIONAL PORTFOLIO THAT WILL LEAD TO SUCCESS!

(SHORT TERM AND LONG TERM GOALS)

#### **OUR WORKFORCE PROFESSIONALS ASSIST WITH:**

- LABOR MARKET RESEARCH
- INTEREST/CAREER ASSESSMENTS
- EFFECTIVE RESUME/COVER LETTER ASSISTANCE
- INTERVIEWING TECHNIQUES/MOCK INTERVIEWS
- JOB SEARCH TRAINING CLASSES
- PROFESSIONAL CLASSROOM TRAININGS
- CREATE YOUR 60 SECONDS COMMERCIAL
- BUILD YOUR JOB SEARCH NETWORK
- JOB LEADS IN THE INDUSTRY OF INTEREST
- and more...

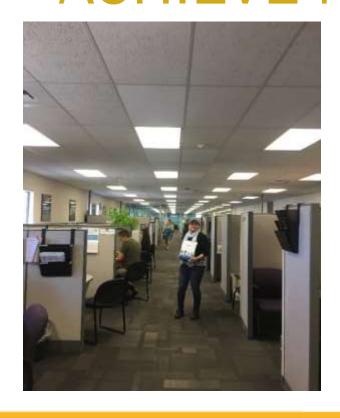


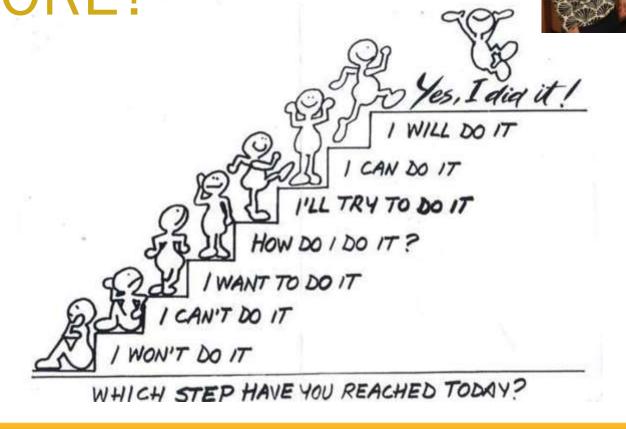
CHOOSE A JOB YOU LOVE,
AND YOU WILL NEVER HAVE
TO WORK A DAY IN YOUR LIFE.
-Confucius



# WHERE ARE YOU TODAY?

→ AND HOW CAN WE HELP YOU ACHIEVE MORE?







# **Benefits of the Program!!**

- SUCCESS STORIES: CHANGING LIVES
- Mainstream BFET
- ORIA BFET
- Success Board Poster



## "NUMBERS ARE IMPORTANT" BECAUSE:

- Behind Each Number Is A Person; A Life CHANGED, Someone Returning To Work!"
- No One Can Re-write Their Past, But They Have the Opportunity to Write A New Ending!
- THEY ARE CREATING A NEW FUTURE
- Today Is The First Day Of The Rest Of Their Life!
  - \*\*HAVE FUN MAKING A DIFFERENCE!!

