

**SESA
Enhance OMWBE Outreach**



2016 SUPPLEMENTAL BUDGET

Request	FY16	FY17	15-17
FTE	0.0	2.0	1.0
GF-State	\$0	\$218,000	\$218,000
Total	\$0	\$266,000	\$266,000

DECISION PACKAGE SUMMARY

The Services and Enterprise Support Administration (SESA) requests funding to support 2 full-time staff to ensure access to appropriate high quality services to diverse client populations. By funding this request, SESA is expected to generate service providers in small and diverse vendor communities and improve overall outcomes for DSHS clients.

PROBLEM STATEMENT

The department serves a very diverse population that requires unique services to meet their varied ethnic, racial, and socio-economic needs. In order to ensure that services are appropriate and timely it is necessary to attract and retain a diverse vendor and service provider network that is available to serve clients. DSHS vendor outreach is limited but has the potential to expand in diverse communities resulting in increased customer satisfaction and economic impact in minority communities.

By having a set of individuals who become familiar with communities within the state and who develop a stronger understanding of the agencies and companies that exist throughout the state; DSHS will improve its ability to interest these organizations in contracting with DSHS. The same set of individuals will be able to assist new providers in navigating the complexity of becoming a service provider to the state. In the long run the diverse set of clients served by DSHS will likely experience improved outcomes from receiving services from organizations that understand their community and background.

PROPOSED SOLUTION

Funding will provide two staff members to expand outreach and vendor services to attract and retain diverse service providers dedicated to a singular purpose, centrally managed and available to enhance the network of diverse providers available to DSHS. Cumulatively these staff will improve the department’s ability to provide diverse and timely services to our clients.

Staff dedicated to identifying and supporting diverse, small and veteran businesses to become vendor partners with DSHS would result in better client satisfaction through more culturally relevant services, increased economic impact in



DSHS VISION
People are healthy • People are safe • People are supported • Taxpayer resources are guarded

DSHS MISSION
To transform lives

DSHS VALUES
Honesty and Integrity • Pursuit of Excellence • Open Communication • Diversity and Inclusion • Commitment to Service

minority communities and broader appeal for small business interaction with state government. Current staffing levels do not allow for dedication to expand these business relationships.

EXPECTED RESULTS

Business with a more diverse group of vendors will result in improved culturally appropriate services to clients, greater vendor competition, and increased socio-economic impact in diverse communities where many DSHS clients reside. Stronger communities benefit all residents.

STAKEHOLDER IMPACT

Advocate groups that speak in support of DSHS clients and services will support this change.