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NOT SCORED

ATTACHMENT D: BIDDER RESPONSE FORM This form is broken into five (5) sections: Section 1. Administrative Response; Section 2. Management Response/Bidder Qualifications; Section 3. Reference Check. Section 4. EO 18-03 Certification, and Section 5. Bidder's Acknowledgment . Bidders must respond to all questions in order and in the expandable space provided. If a question requires Bidder to submit additional documents, please attach them to this document and label them clearly as part of Bidder's response to this Attachment D. 1 BIDDER INFORMATION (ADMINISTRATIVE RESPONSE) – Required; Pass/Fail MAXIMUM THIS COLUMN IS Bidder's response to the questions in this Section 1, combined with the information provided in TOTAL POINTS FOR EVALUATION Bidder's Submittal Letter, comprise Bidder's Administrative Response to this Solicitation. While the PURPOSES ONLY Administrative Response is not given a number score, information provided as part of Bidder's Administrative Response may cause the Bid to be disgualified and may be considered in evaluating Bidder's qualifications and experience. Indicate whether Bidder employs or contracts with any current or former state employees. If the NOT SCORED answer is yes, provide the following information with respect to each individual: 1) name of employee or contractor; 2) the individual's employment history with the State of Washington; 3) a description of the Individual's involvement with the response to this Solicitation; and 4) the Individual's proposed role in providing the services under this any Contract that may be awarded. ANSWER: No. SHC Services, Inc. dba Supplemental Health Care ("SHC") does not employ or contract with any current or former state employees. Indicate whether Bidder's Response contains any variations from the requirements of the Solicitation b NOT SCORED Document. If the answer is yes, list each variation with specificity and include the pertinent page numbers containing the variation. ANSWER: No. SHC's response does not contain any variations from the requirements of the Solicitation Document.

Indicate whether Bidder is requesting that DSHS consider any exceptions and/or revisions to the

sample contract language found in Attachment A.

	If so, state the page of Attachment A on which the text is found, and the specific changes Bidder is requesting. DSHS shall be under no obligation to agree to any requested changes, and will not consider changes to contract language or negotiate any new language that are not identified in response to this question. ANSWER:	
	SHC is not requesting any exceptions and/or revisions to the sample contract language found in Attachment A.	
d	If Bidder considers any information that is submitted as part of its Response to be proprietary, please identify the numbered pages of Bidder's Response containing such information and place the word "Proprietary" in the lower right hand corner of each of these identified pages. Please note: Responses are subject to the Washington Public Records Act and DSHS cannot guarantee that they will remain confidential. Please avoid including proprietary information with bidder responses.	NOT SCORED
	ANSWER: SHC does not consider any part of its response to be confidential or proprietary.	
e	Indicate whether Bidders has had a contract terminated for cause or default within the past five (5) years. If so, please provide the terminating party's name, address and telephone number and provide a summary describing the alleged deficiencies in Bidder's performance, whether and how these alleged deficiencies were remedied and any other information pertinent to Bidder's position on the matter. "Termination for Cause" refers to any notice to Bidder to stop performance due to Bidder's asserted nonperformance or poor performance and the issue was either (a) not litigated; (b) litigated with a resulting determination in favor of the other party; or (c) is the subject of pending litigation	NOT SCORED
	ANSWER: No. SHC has not had a contract terminated for cause or default within the past five (5) years.	
f	Identify any prior contracts Bidder has entered into with the State of Washington within the past ten (10) years and identify the dates and nature of the contract and primary agency contact for each. ANSWER: Washington Department of Corrections – SHC began staffing the DOC for temporary RN &	NOT SCORED
	LPN contractors under contract K12416 January 2021. Our primary contact is Ric Reninger.	

		,,
	SHC also entered into an agreement with the DOC for temporary CNA, Medical Assistants and Nurse Practitioners under contract K 12587 June 2022. Our primary contact is also Ric Reninger.	
g	Indicate whether Bidder has been the subject of a lawsuit or administrative proceeding alleging a failure to comply with laws relating to the types of services Bidder proposes to provide pursuant to this Competitive Solicitation. If the answer is yes, please list the nature of the allegations, docket number, disposition and date (if applicable) and Bidder's explanation of how it has changed its practices or operations relative to any alleged deficiencies since that proceeding was filed.	NOT SCORED
	ANSWER: No, SHC has not been the subject of a lawsuit or administrative proceedings alleging a failure to comply with laws relating to the types of services we propose to provide pursuant to this Competitive Solicitation.	
h	Describe Bidder's proposed plans for the use of Subcontractors in performing this contract, listing each Subcontractor (or type of subcontractor), its proposed role and the estimated percentage of the Contract that will be performed by each Subcontractor. Please indicate whether each subcontractor self-identifies or is certified as a small business, a minority-owned business, a woman-owned business, a disadvantaged business enterprise, or a veteran-owned business. If the answer is yes, please identify the type of organization(s) and provide details of any certifications. Note that all Subcontractors must be approved by DSHS.	NOT SCORED
	ANSWER: SHC will not be utilizing subcontractors in the performance of this contract.	
i	Describe any programs, policies or activities of Bidder's organization that support human health and environmental sustainability in Bidder's business practices. If a program, policy or activity is specifically applicable to this Contract, please so indicate.	NOT SCORED
	ANSWER: SHC has an Impact Mission which states that we are committed to creating a more sustainable future for people and the planet. Within our industry, we are helping to solve healthcare staffing shortages by sourcing hard-to-find healthcare talent, offering competitive pay and high-quality service, and placing them in roles where they can help advance the	

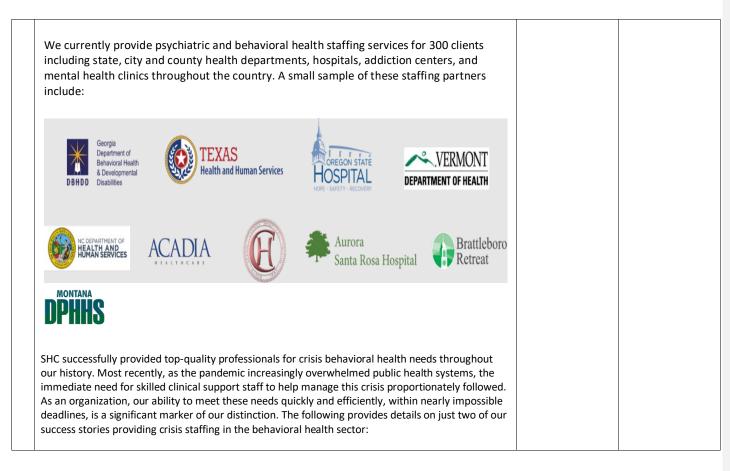
quality of care for all. As a leading healthcare staffing company, we seek to drive diversity and inclusion within our company and throughout healthcare.	
Our Impact Upskilling Strategy: There are 612,120 nursing assistants in the US, the largest employee group in long term care. Handling over 90% of the direct patient care, CNAs are compensated at a rate many would consider a living wage. Seventeen percent live below federal poverty line, compared to 9% of all US workers. Forty percent of nursing assistants rely on some form of public assistance. Wages for nursing assistants must increase and th best way to do that is through a Medicaid pass-through where funds are directly earmark from Medicaid toward CNA wages.	not the s e
SHC launched an upskilling and reskilling initiative to increase the skills of its professionals and add new healthcare professionals to the labor force. We partner with talent who are motivated to take their career and earning potential to the next level. SHC offers Homeba Training for home health professionals and will soon add CNA1 and CNA2 certification in H markets with high demand. With a goal of helping CNAs earn a fair wage, the results will a prevent CNAs from leaving the healthcare market where they are needed.	ase ley
SHC is also in partnership with Hope Builders who empowers Orange County's young adul with mentorship, life skills and job skills training that meets the needs of employers. Med Assisting is one of their skills training programs preparing career paths to work in doctor's offices, dental offices, and hospitals.	cal
To create value for our customers, employees, and the communities we serve, SHC's leadership team conducts routine assessments of our social and environmental programs We have set goals and benchmarks for improvement in governance, transparency, emplo engagement, DEI, community impact, the customer experience, and limiting our waste production.	

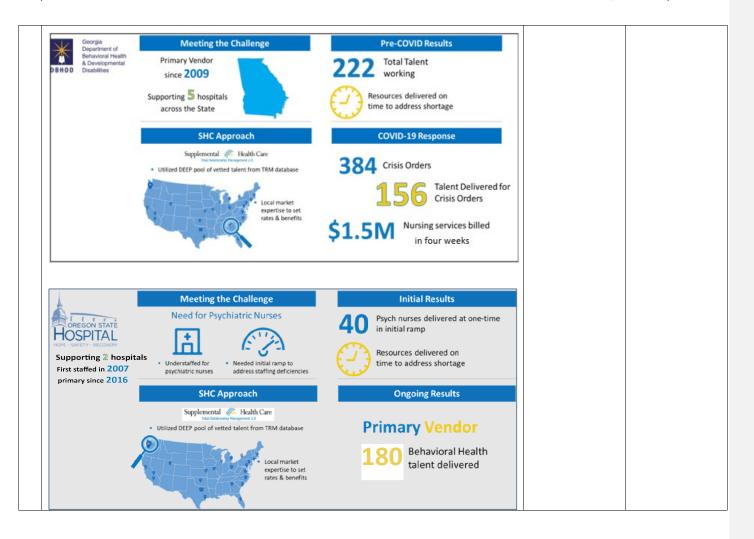
Attachment D, Bidder Response Form

In 2021, SHC transitioned members of our internal staff in over 20 offices located nationwide	
to virtual/remote employees thereby reducing greenhouse gas emissions associated with	
commuting which leads to cleaner air quality and environmental sustainability.	Com

Commented [ME1]: @melissa evans will double check

2	BIDDER QUALIFICATIONS AND EXPERIENCE (MANAGEMENT RESPONSE) Required; Total Maximum Points 90	MAXIMUM TOTAL POINTS	THIS COLUMN IS FOR EVALUATION PURPOSES ONLY
а	 Please describe your firms experience, skills and qualifications in providing Temporary Contract Nurse Staffing Services. Please include all information that you wish DSHS to consider in determining whether you meet the minimum Bidder qualifications set forth in the Solicitation Document, including: The number of years you have provided Temporary Contract Nurse Staffing Services Your firms experience securing Temporary Contract Nurse Staffing assignments at Psychiatric and/or Mental Health Facilities. 	1) 20 2) 5	
	 ANSWER: SHC was founded in 1984 by a Psychiatric Nurse. We opened our doors as a specialty travel staffing company, focused solely on providing mental health facilities with qualified, compassionate clinicians. Today, we are one of the top 11 largest nursing and allied staffing providers in the country. Many of the nation's largest behavioral health facilities continue to rely on us as their staffing partner to provide a range of dedicated clinicians who specialize in behavioral health, ranging from RNs, LPNs, and CNAs to psychiatric techs, licensed professional counselors and social workers. We are deeply rooted in serving the needs of the behavioral health community and the acute care sector accounts for over 76% of all the facilities we staff nationwide. Our experience in the behavioral health area includes: More than 35.4 million hours serviced Nearly 5K past employee Psych RNs (over 400 current Psych RNs on assignment) More than 64k Psych RNs, LPNs and CNAs in our proprietary database Specialized Psych Program support from our dedicated Behavioral Health Division 		





	Our experience in staffing your facilities will lend to the same exceptional staffing results we have had with our other partners.	
b	Provide the volume of Temporary Contract Nurse assignments your firm has secured with respect to your overall business and your business within the state of Washington, at Psychiatric and/or Mental Health Facilities.	20
	ANSWER:	
	Over the last three (3) years, in respect to our overall business, SHC has confirmed 3,910 assignments across the country at Psychiatric and/or Mental Health facilities.	
	During the last three (3) years, SHC has placed 57 nurses in Behavioral Health Facilities/Behavioral health/Psychiatric units throughout Washington.	
с	Provide the number of qualified Contract Nurses your firm has available that have Psychiatric and/or Mental Health experience and are willing to consider an assignment with a DSHS facility, if you are awarded a contract.	20
	ANSWER:	
	Our proprietary internal database, Talent Resource Management (TRM), has over 64,000 contract nurse candidates qualified with Psychiatric and/or Mental Health experience, including over 1,100 possessing a current Washington state nursing license and willing to consider an assignment with a DSHS facility. We have received requests from our active pool of nurses for several years to be placed at a DSHS facility.	
d	Describe the processes your firm will follow to recruit and retain qualified Temporary Contract Nurses for assignment at DSHS facilities if you are awarded a contract.	15
	ANSWER:	
	SHC has 7 distinct dedicated Staffing Divisions, one of those being Behavioral Health. Within the division we have 40+ recruiters who are 100% dedicated to recruiting and	

we grew to one of the nation's largest healthcare staffing agencies, we discovered the best interest of our clients and talent to separate out teams with dedication to ecific sites of care. This dedicated recruiting ensures SHC will have qualified available tale the qualified. This dedicated recruiting ensures SHC will have qualified available tale then and where it is needed. The table below shows our increase in recruited talent f enception of these divisions. Clinical Setting/Discipline % Increase from 2020 to 2022* CNA 488% Behavioral Health 225% Hospital 190% Government Services 81% Home Health 74% Ambulatory & Continuing Care 73% School 50%	retaining talent for this skillset/setting. The other 250+ r dedicated still recruit for behavioral health because it is		
Clinical Setting/Discipline2022*CNA488%Behavioral Health225%Hospital190%Government Services81%Home Health74%Ambulatory & Continuing Care73%School50%	the best interest of our clients and talent to separate ecific sites of care. This dedication resulted in higher r pre qualified. This dedicated recruiting ensures SHC w	out teams with dedication to etention and placements tha ill have qualified available tal	
Behavioral Health 225% Hospital 190% Government Services 81% Home Health 74% Ambulatory & Continuing Care 73% School 50%	Clinical Setting/Discipline		
Hospital 190% Government Services 81% Home Health 74% Ambulatory & Continuing Care 73% School 50% C's structure, systems, marketing strategies and overall daily focus is all about recruid d retaining qualified healthcare professionals. Our talent attraction methodology bencharted by the TRM, consisting of 4+ million candidates nationwide, including over 32,000 nursin and idates with Washington state licenses to recruit for your positions and 1,100 both	CNA	488%	
Government Services 81% Home Health 74% Ambulatory & Continuing Care 73% School 50% C's structure, systems, marketing strategies and overall daily focus is all about recruid d retaining qualified healthcare professionals. Our talent attraction methodology be th TRM, consisting of 4+ million candidates nationwide, including over 32,000 nursin andidates with Washington state licenses to recruit for your positions and 1,100 both	Behavioral Health	225%	
Home Health 74% Ambulatory & Continuing Care 73% School 50% C's structure, systems, marketing strategies and overall daily focus is all about recru d retaining qualified healthcare professionals. Our talent attraction methodology be th TRM, consisting of 4+ million candidates nationwide, including over 32,000 nursin ndidates with Washington state licenses to recruit for your positions and 1,100 both	Hospital	190%	
Ambulatory & Continuing Care 73% School 50% C's structure, systems, marketing strategies and overall daily focus is all about recruder retaining qualified healthcare professionals. Our talent attraction methodology between the transmission of 4+ million candidates nationwide, including over 32,000 nursing indidates with Washington state licenses to recruit for your positions and 1,100 both	Government Services	81%	
School 50% C's structure, systems, marketing strategies and overall daily focus is all about recrud retaining qualified healthcare professionals. Our talent attraction methodology be th TRM, consisting of 4+ million candidates nationwide, including over 32,000 nursin and dates with Washington state licenses to recruit for your positions and 1,100 both	Home Health	74%	
C's structure, systems, marketing strategies and overall daily focus is all about recru d retaining qualified healthcare professionals. Our talent attraction methodology be th TRM, consisting of 4+ million candidates nationwide, including over 32,000 nursir adidates with Washington state licenses to recruit for your positions and 1,100 both	Ambulatory & Continuing Care	73%	
d retaining qualified healthcare professionals. Our talent attraction methodology beg th TRM, consisting of 4+ million candidates nationwide, including over 32,000 nursing ndidates with Washington state licenses to recruit for your positions and 1,100 both	School	50%	
	School 50% SHC's structure, systems, marketing strategies and overall daily focus is all about recruiting and retaining qualified healthcare professionals. Our talent attraction methodology begins with TRM, consisting of 4+ million candidates nationwide, including over 32,000 nursing candidates with Washington state licenses to recruit for your positions and 1,100 both		
	addition to TRM, we source by way of the following ta	actics:	

 SHC's WeConnect mobile app – Enables SHC talent to instar open jobs, view progress, and upload employment docume submission process for a seamless experience and speed of Targeted Recruiting Campaigns - Email blasts, direct mail, h programs reinforce hiring activity, drive event-specific inter recruiting awareness, and reach those job seekers who mig online-only opportunities Website Recruiting Hub - Our award-winning corporate wel the-art digital recruiting power, robust job searching capable web-based resources Job Board Network - Job posting broadcasts to 20 unique ni boards Word of Mouth - Testimonials, online ratings, referral camp influencers drive credibility and increase our overall program Social Media Reach - Brand extension and social recruiting trwitter, LinkedIn, YouTube, and others Optimized Search Programs - Aggressive paid and organic S 	ints to fast track the hiring iring events, and referral rest, create heightened th otherwise miss osite provides state-of- ility, and a variety of iches and general job baigns, and local m reach in local markets through Facebook, Blog,
Optimization We verify experience and competency through prior references and behavioral/mental health-based skills check lists, job descriptions, a development history to ensure the best possible match. We also conduct a thorough screening and interview to determine the experience, clinical training, work experiences, required state crede provide relevant services with specific screening questionnaires dec professionals. Through our screening processes, we determine experi with skill assessments, and offer interviews over the phone and in-p best match. Our application process and phone interviews also allow candidate communication proficiency and fluency in the required lab	the candidate's prior entials, and ability to dicated to the healthcare erience and competency person to identify the w us to determine

	Retention	
	Our retention strategy begins with ensuring we match candidates with the assignments that most closely aligns with his/her experience. SHC's dedicated Behavioral Health Division consists of tenured specialists that understand the profile of candidates that are most successful in psychiatric and/or mental health facilities. The team sets appropriate expectations and performs weekly touches with placed talent for successful completion of assignments. We also provide a Candidate Care Center delivering 24/7 lightning-fast support for assigned talent when needed. By staffing with intention and not simply filling vacant positions, we ensure we place the right-fit candidates that understand your facility needs and culture. As a result, we retain 87% of our clinicians for multiple assignments and 94% of clients surveyed say SHC staff fit the culture of their facilities.	
	At SHC, we believe employee continuity is important and have worked hard to create career advancement programs, benefits, and recognition systems to improve employee retention and reduce turnover. We offer full benefits to all employees of SHC, including our contractors. Benefits include medical and dental, but also 401K with match, short- and long-term disability, workman's comp, professional malpractice insurance, and personal and family life insurance.	
e	List the key team member(s) who will serve as the Contractor Representative to fill and manage assignments if you are awarded a contract. Provide the Representative's resume, number of assignments secured, and number of years employed with Bidder's firm. Note: If awarded a Contract, Contractor shall assign the key team member(s) and shall make good	5
	faith effort to retain the key team member to the contract throughout its term. ANSWER:	
	ANSWER: SHC assigns a Client Services Manager (CSM) focused solely on your program's success and armed with the knowledge and resources to get the job done. Your dedicated CSM, Steven Pignataro, will serve as the primary point of contact responsible for all communication between DSHS and SHC account team members. He also oversees all day-to-day account activities:	

	Ensures a successful program in which all goals are met through continuous account support
	 Serves as the single point of contact and liaison for both the account team and DSHS
	 Provides focused supervision and daily account monitoring to ensure the account team is effectively coordinating, prioritizing, and scheduling work
	Manages any customer service issues and reporting
	Attend meetings with DSHS facility personnel for regular contract review as well as an annual business review
	Ensures the DSHS's needs are met through an appropriate number of qualified healthcare professionals
	Oversees the recruitment, scheduling, and administration of healthcare
	professionals to ensure optimal resource utilization and maximize cost effectiveness
	 Remains committed to your program's success and works diligently to ensure complete program satisfaction
	Please see Steven Pignataro's resume provided as 'Attachment E: Representative's Resume'.
f	Describe additional experience that distinguishes your firm from other Temporary Contract Nurse 5 Staffing firms or makes it uniquely qualified for the Contract.
	ANSWER:
	As previously stated, we were founded on behavioral health staffing and it remains one of our greatest focuses today, so much so that we have a division that is 100% dedicated to our success.
	During the pandemic when the need for behavioral health staffing increased to its greatest numbers, SHC delivered to our clients and our examples of a few case studies we shared earlier are what we are committed to providing DSHS.

	Provide the names and contact information for three (3) individuals you agree may serve as Bidder references and may freely provide information to DSHS regarding the reference's experience and impressions of Bidder. In providing these names, Bidder represents that it shall hold both DSHS and	5	
3	BIDDERS REFERENCE CHECK - Required; Total Maximum Points 5	MAXIMUM TOTAL POINTS	THIS COLUMN IS FOR EVALUATION PURPOSES ONLY
	Additionally, our Workforce Solutions division provides a Managed Service Program (MSP), Interview Services, Rapid Response Staffing, EMR Transition & Upgrade Staffing, Internal Resource Pool Development & Management, a Master Vendor Program, Payrolling Services, and Workforce Assessments and Consulting. Should DSHS be interested in hearing and learning more about these opportunities we will gladly set up a time to go over each of them.		
	Our Impact Division is an important mission at SHC designed to pursue opportunities to generate positive, measurable social and environmental impact. From our partnerships with Hope Builders, Operation Happy Nurse, Ronald McDonald House, and our upskilling program for CNAs we believe we are helping to create a more sustainable future for people and the planet.		
	Unlike most, SHC is not overcommitted, and we dedicate resources specifically to our clients. We chose partnerships with clients which are in line with our strategic plan. If we do not believe we can fulfill and make a difference, we will pass on the opportunity. As we have mentioned a few times in our presentation, we have desired to work with DSHS for several years and we jumped at the opportunity to submit a response because we know our services and experience are in line with the needs of DSHS.		
	We are one of very few in the healthcare staffing industry to be awarded by Clearly Rated the Best of Staffing Diamond Award . This award is only presented to agencies who can achieve Best of Staffing for both Client and Talent for five consecutive years. Our third-party survey results also showed our clients are twice as likely to refer SHC to another entity.		

ANSWI	ER:	
1.	Montana State Hospital	
	300 Garnet Way	
	Warm Springs, MT 59756	
	Christopher St. Jean, PMP, SPHR	
	Chief Operations Officer	
	SRFD/DPHHS	
	Main: (406) 693-7000	
	Cell: (406) 565-3027	
	FAX: (406) 693-7069	
	E: <u>Christopher.StJean@mt.gov</u>	
2.	Oregon State Hospital	
	2600 Center St NE	
	Salem, OR 97301	
	Samantha Swiger, RN	
	Desk: 503-945-7713	
	Cell: 503-932-7996	
	E: Samantha.k.swiger@dhsoha.state.or.us	
3.	Vermont State Hospital - Vermont Psychiatric Care Hospital	
	350 Fisher Road	
	Berlin, VT 05633-7901	
	Stephanie Shaw, MSN, RN	
	Chief Nursing Executive	
	P: (802) 798 – 2295	

BIDDER EO 18-03 CERTIFICATION – Required; Total Maximum Points 5	MAXIMUM TOTAL POINTS	THIS COLUMN IS FOR EVALUATION PURPOSES ONLY
Are Bidder's employees required to sign, as a condition of employment, a mandatory individual arbitration clause and/or a class or collective action waiver? Please Note: Points for this question will be awarded to bidders who respond that they do not require these clauses and waivers. If you certify here that Bidder's employees are NOT required to sign these clauses and waivers as a condition of employment, and you are the successful bidder, a term will be added to Bidder's contract certifying this response and requiring notification to DSHS if you later require Bidder's employees to agree to these clauses or waivers during the term of the contract.	5 (for answer "no")	
ANSWER: No. SHC Service, Inc. does not require its employees to sign a mandatory arbitration clause and/or a class or collective action waiver as a condition of employment.		
BIDDER'S ACKNOWLEDGMENT of STATEMENT REGARDING TRAVEL AND DIVERSITY; Not Scored	MAXIMUM TOTAL POINTS	THIS COLUMN IS FOR EVALUATION PURPOSES ONLY
Does Bidder's firm have a Washington Office or plan to establish one?	NOT SCORED	
ANSWER: SHC Services, Inc. does not have a physical office in Washington. SHC maintained a physical office in the Metro Seattle area, for twenty (20) years until 2021 when we transitioned our local staffing resources permanently to a virtual environment. Although we do not have an office located within the state of Washington, our presence dates to 2003 and we would be open to discuss this option if DSHS feels it is important to the success of our partnership.		
	Are Bidder's employees required to sign, as a condition of employment, a mandatory individual arbitration clause and/or a class or collective action waiver? Please Note: Points for this question will be awarded to bidders who respond that they do not require these clauses and waivers. If you certify here that Bidder's employees are NOT required to sign these clauses and waivers as a condition of employment, and you are the successful bidder, a term will be added to Bidder's contract certifying this response and requiring notification to DSHS if you later require Bidder's employees to agree to these clauses or waivers during the term of the contract. ANSWER: No. SHC Service, Inc. does not require its employees to sign a mandatory arbitration clause and/or a class or collective action waiver as a condition of employment. BIDDER'S ACKNOWLEDGMENT of STATEMENT REGARDING TRAVEL AND DIVERSITY; Not Scored Does Bidder's firm have a Washington Office or plan to establish one? ANSWER: SHC Services, Inc. does not have a physical office in Washington. SHC maintained a physical office in the Metro Seattle area, for twenty (20) years until 2021 when we transitioned our local staffing resources permanently to a virtual environment. Although we do not have an	Are Bidder's employees required to sign, as a condition of employment, a mandatory individual arbitration clause and/or a class or collective action waiver?5Please Note: Points for this question will be awarded to bidders who respond that they do not require these clauses and waivers. If you certify here that Bidder's employees are NOT required to sign these clauses and waivers as a condition of employment, and you are the successful bidder, a term will be added to Bidder's contract certifying this response and requiring notification to DSHS if you later require Bidder's employees to agree to these clauses or waivers during the term of the contract.5ANSWER: No. SHC Service, Inc. does not require its employees to sign a mandatory arbitration clause and/or a class or collective action waiver as a condition of employment.MAXIMUM TOTAL POINTSBIDDER'S ACKNOWLEDGMENT of STATEMENT REGARDING TRAVEL AND DIVERSITY; Not Scored Does Bidder's firm have a Washington Office or plan to establish one?MAXIMUM TOTAL POINTSANSWER: SHC Services, Inc. does not have a physical office in Washington. SHC maintained a physical office in the Metro Seattle area, for twenty (20) years until 2021 when we transitioned our local staffing resources permanently to a virtual environment. Although we do not have an

SHC is committed to achieving diversity in the workforce. Annually, we perform an in-depth	
analysis of the total employment process to determine if and where impediments to equal	
employment opportunity may exist and create corrective actions for improvement. These	
areas include:	
1. Workforce composition by job group and set goals for improvement	
2. Personnel activity: We will routinely conduct adverse impact analyses using the	
"Eighty Percent Test" or other statistical methods to analyze our personnel activities,	
including applicant flow, hires, promotions, terminations and other personnel actions,	
to determine if there are selection disparities between men and women, minorities,	
nonminority (and within specific racial groups, if appropriate), or disabled and	
nondisabled applicants or employees. For tests are used as a part of our selection	
process, we confirm these tests are job-related and are validated. We have taken	
corrective action to remove any barriers to hiring or retaining women, people of color,	
or individuals with disabilities.	
3. Compensation system: We will routinely review our compensation system, including	
rates of pay and bonuses, to determine whether there is any gender, race, ethnicity, or	
disability-based disparities. If any disparities are identified, we take prompt action to	
resolve the disparity. In offering employment to individuals with disabilities, we will not	
reduce the amount of compensation offered because of any disability income, pension,	
or other benefit the applicant or employee receives from another source.	
4. Personnel procedures: We will routinely review our personnel procedures and	
processes, including selection, recruitment, referral, transfers and promotions, seniority	
provisions, apprenticeship programs and company-sponsored training programs and	
other company activities to determine if all employees or applicants are fairly	
considered.	

5. Any other areas that might impact the success of our Affirmative Action Program: We continually analyze any other areas that may impact our success, such as accessibility of our facility to the available workforce, the attitude of our current workforce towards EEO, proper posting of our EEO policy and required governmental posters, proper notification of our subcontractors or partners, and retention of records in accordance with applicable law. We take prompt action to remedy any problems in these areas through training of staff or other methods.
Action-Oriented Programs
Selection Process
We will evaluate our selection process using an adverse impact analysis to determine if our requirements screen out a disproportionate number of minorities, women, or individuals with disabilities. All personnel involved in the recruitment, screening, selection, promotion, disciplinary, and related processes will be carefully selected and trained to ensure that there is a commitment to the affirmative action program and its implementation.
Recruitment of Employees
1. All solicitation or advertisements for employees will state that applicants will receive consideration for employment regardless of their race, color, creed, religion, national origin, sex, sexual orientation, disability, age, marital status, or status with regard to public assistance. When needed, to help address underutilization, help wanted advertising will also be placed in news media oriented towards women or minorities. Copies of advertisements for employees will be kept on file for review by enforcement agencies.
2. When we place help-wanted advertisements, we will not indicate a preference, limitation, or specification based on sex, age, national origin, or other protected characteristic, unless that characteristic is a bona fide occupational qualification for a particular job. We will not allow any employment agency with which we work to express any such limitation on our behalf, and we will require that these agencies share our commitment to Equal Employment Opportunity.

	3. All positions for which we post or advertise externally will be listed with State Workforce Centers, America's Job Bank, or similar governmental agencies.
	4. We will request each state's Employment and Economic Development Program to refer qualified individual with disabilities for employment consideration under our affirmative action programs.
	5. As necessary to ensure that potential candidates are aware of job openings, we will contact community organizations focused on the employment of women, minorities, and individuals with disabilities (including state vocational rehabilitation agencies or facilities, sheltered workshops, college placement offices, education agencies, or labor organizations).
	6. We will keep documentation of all contacts made and responses received, in connection with paragraphs 4 and 5 above, whether formal or informal. We will make every effort to give these agencies a reasonable amount of time to locate and refer applicants.
	7. We will carry out active recruiting programs at relevant technical schools and colleges, where applicable.
	8. We will encourage existing minorities, female and disabled employees to recruit additional candidates for employment opportunities.
	9. Consideration of minorities and women not currently in the workforce: We will take additional steps to encourage the employment of women, minorities and individuals with disabilities who are not currently in the workforce, such as providing part-time employment, internships, or summer employment programs.
Т	raining Programs

Minorities, females, and employees with disabilities will be afforded full opportunity and	
will be encouraged to participate in all organization sponsored educational and training	
programs. We will seek the inclusion of qualified minorities, female and disabled employees	
in any apprenticeship program in which we participate.	