



STATE OF WASHINGTON  
Department of Enterprise Services  
SOLE SOURCE POSTING

May 16, 2024

The Department of Social and Health Services (DSHS), Aging and Long-Term Support Administration (AL TSA) intends to award a Sole Source Contract to Home Care Pulse, from June 5, 2024, through May 31, 2026, to Provide 24x7 access to online skills trainings developed for home health care aides.

DSHS requires a Contractor to obtain course files featuring instructional videos produced by the Contractor and to make them available to CareLearn LMS users.

Home Care Pulse is uniquely qualified to provide commercial off-the-shelf home care aide online course files featuring instructional videos and allowing DSHS to host these courses locally. This vendor also meets all WAC training requirements and offers 103 courses.

DSHS will enter a two-year contract with Home Care Pulse. The contract will be issued on or around June 5, 2024, and will continue for a two-year initial term with an option to amend for up to four years. The cost of this two-year contract is \$593,280. Should DSHS determine to extend the contract, each optional additional two (2) year extension would result in equal (and/or slightly higher) consideration added to the total contract value.

Offerors contemplating the above requirements are required to submit capability statements detailing their ability to meet the state's requirements within five (5) working days of this announcement.

Capability statements should address the following requirements:

- provide the files for DSHS to host locally or stream
- meet training requirements of WAC 388-112A-0600
- offer a significant number of classes already approved for Continuing Education credits from WA DSHS
- provide courses using adult learning theory and other modalities to maintain the attention of the user
- potential to release new versions of classes that fall within DSHS purchased content and add to DSHS' library

In the absence of other qualified sources, it is the state's intent to make a sole source award of the contract. To submit capability statements or for questions, contact:

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