



STATE OF WASHINGTON
Department of Social and Health Services
SOLE SOURCE POSTING

October 7, 2020

The Department of Social & Health Services (DSHS) contemplates awarding a sole source contract to Sheftel Consulting, LLC. DSHS has identified a statewide need for self-advocacy pre-employment transition services, and the purpose of this contract is to provide DSHS with access to a proven self-advocacy curriculum with motivational interviewing, ongoing support for the curriculum, and staff development for DSHS staff and contractors who will provide self-advocacy services to students with disabilities across the state.

The contract will be issued on or about October 21, 2020 and will continue until September 30, 2022, with the potential for an extension until 2023. The dollar value is estimated at \$106,782 for the two-year contract period. The contract will incorporate an agreement for the purchase of a license for the curriculum, with an estimated value of \$20,000.

Offerors contemplating the above requirements are required to submit capability statements detailing their ability to meet the state's requirements within five (5) working days of this announcement.

The following information should be included in the capability statements:

- A brief summary of how the curriculum or program qualifies as self-advocacy services under the Workforce Innovation and Opportunity Act of 2014.
- An outline of the content of the self-advocacy curriculum or program. The curriculum or program must include motivational interviewing.
- Any data or accolades indicating past success of the curriculum or program.
- Resumes/CVs of the employees who will be providing services to DSHS.
- A description of a minimum of two years previous experience implementing a "train the trainer" or equivalent staff development program with a state Vocational Rehabilitation (VR) agency focused on motivational interviewing and/or self-advocacy for youth.
- At least one reference from a State VR agency for whom the entity has provided train the trainer or staff development services regarding motivational interviewing and/or self-advocacy for youth.
- A cost estimate for a contract providing the services similar or equivalent described above.

In the absence of other qualified sources, it is the state's intent to make a sole source award of the contract. To submit capability statements or for questions, contact:

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